



GLOBAL FLEET SUMMIT

LEADERSHIP. INTELLIGENCE. IMPACT.

Cascais (Portugal) | 5-6 May 2026

Business Case & Value Proposition for Global Fleet Managers

A professional working platform focused on global fleet performance, governance and execution



EXECUTIVE SUMMARY

The Global Fleet Summit is a professional working platform for **senior Global Fleet Managers** operating multi-country, multi-supplier fleets.

It combines:

- Executive **training** (IFMI)
- Peer **benchmarking** with comparable global fleets
- **Strategic intelligence** on leasing, OEMs, AI and data
- Concrete **tools** and post-event **deliverables**

What Makes it unique?

Participation is independent and compliance-safe, with transparent costs and no supplier-funded invitations.

The event is designed to deliver measurable business value, not entertainment or incentive travel.



TRAINING & SKILLS DEVELOPMENT (IFMI)

→ FLEET MANAGERS ONLY

The event includes a **formal training dimension** via the **International Fleet Management Institute (IFMI)**.

- Executive-level learning
- Peer-to-peer workshops
- Practical tools (templates, checklists, frameworks)
- Certification linked to IFMI learning tracks

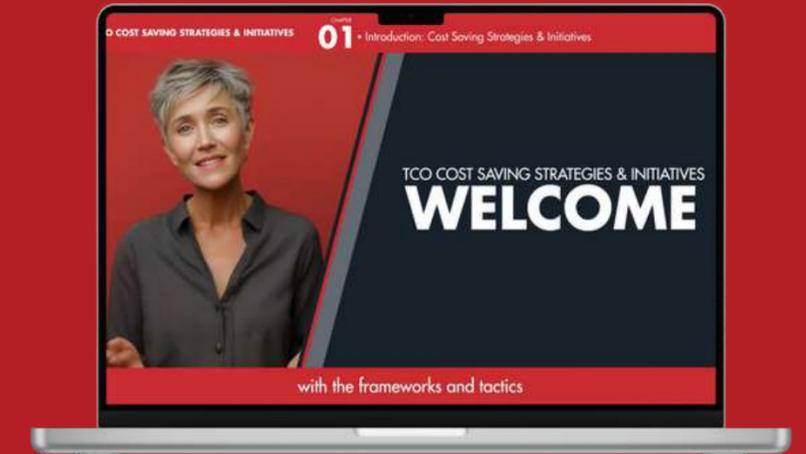
HR relevance

- Professional development
- Immediate operational applicability
- Knowledge transfer beyond the attendee

*IFMI Academy delivers a high-impact morning session for Global Fleet Managers, focused on **peer-to-peer best practice sharing**, collaborative **Buddy Group workshops** with tangible outputs (TCO tools, policy templates, checklists), **award-winning global and regional case studies**, and **certification** after completion of the e-learning track "Global Fleet Management in 2026".*

NEW: IFMI ACADEMY

Introducing the first on-demand e-learning platform, free for Fleet Managers



Learn anytime, access expert insights, and earn your IFMI certification.



IFMI
INTERNATIONAL FLEET
MANAGEMENT INSTITUTE



TESTIMONIALS FROM PREVIOUS ATTENDEES

"The value came from benchmarking governance models with peers managing the same regional complexity. We adjusted our global leasing strategy within three months."



Global Fleet Manager
Industrial Group (Europe & APAC)

"This was not a conference. It was a working environment where we validated decisions before rolling them out internally."



Head of Global Fleet
FMCG Multinational

"The combination of IFMI training and peer exchange replaced weeks of fragmented research."



Global Procurement & Fleet Lead
Technology Company



PEER BENCHMARKING & NETWORK VALUE

Participants are **senior professionals** with **comparable scope and responsibility**, including:

- Global and regional Fleet Managers
- Multi-country and regulated fleet environments
- Complex supplier and alliance ecosystems

The value lies in **confidential peer exchange**, enabling:

- Benchmarking of governance models
- Validation of strategic choices
- Exchange of lessons learned from similar organisations
- This is not general networking, but targeted interaction
- with peers facing the same complexity.

Industry ecosystem

- OEM global fleet leads
- Leasing & rental executives
- Technology & AI_toggle suppliers
- Energy & sustainability specialists



FUNCTIONS REPRESENTED AT THE EVENT

1. Executive & C-Level

- Chief Executive Officer (CEO)
- Vice President, Work Environment
- Global Fleet Director
- Global Head of Fleet
- Head of Group Fleet Management

2. Global Fleet & Mobility Leadership

- Global Fleet Manager
- Global Fleet Commodity Manager
- Global Category Manager – Fleet
- Senior Global Fleet Category Manager
- Global Sourcing Manager – Mobility

3. Regional Fleet Management

- Regional Fleet Manager
- EMEA Fleet Manager
- Fleet Manager – Europe
- Fleet Manager – Americas
- Area Fleet & Travel Manager

4. Country / Business Unit Fleet Management

- Fleet Manager
- Corporate Fleet Manager
- Business Fleet Manager
- Interim Travel & Fleet Manager
- Car Fleet Lead

5. Procurement, Category & Sourcing (Fleet)

- Procurement Manager – Fleet
- Category Manager – Fleet
- Category Manager – EMEA Fleet
- Global Procurement Manager
- Senior Sourcing Manager – Fleet

6. Operations, Projects & Expertise

- Director, Global Fleet Operations
- Fleet Management Project Manager
- Fleet Management Expert
- Senior EMEA Process Leader – Fleet
- Global Car Fleet Services Lead

7. Coordination, Supervision & Support

- Fleet Supervisor
- Fleet Specialist
- European Fleet Coordinator
- Fleet Administrator
- Fleet Assistant

8. Travel, Facilities & Adjacent Functions

- Travel Manager
- Logistics & Facilities Manager
- Europe Fleet & Global Travel Manager
- Transport Service Director
- Operations Director

FLEET AI, DATA AND INTELLIGENCE CONFERENCE

Day 1 Conference

*A full afternoon dedicated to **Technology** and **AI in Fleet Management***

 Tech firms showcase latest innovations in AI, data, platforms and automation



From ownership
to flexible usership
& Caas



AI-powered fleet
optimisation and digital
transformation



Multi-cycle business
models



Sustainable,
customer-centric
solutions



Focus on **real cases, scalability** and **ROI**

THE BREAKFAST SESSIONS

Day 2

Get ready for the 2026 Fleet Awards!

Meet the jury of the Awards in Europe, LatAm and APAC and **prepare for a successful journey** to your nomination. With recommendations from winners and jury-members

Get clear insight into real jury expectations

Understand how applications are assessed in practice, what jurors value most, and what truly makes an entry stand out.

Avoid common mistakes that weaken strong projects

Learn the most frequent pitfalls that prevent high-quality initiatives from being shortlisted and how to avoid them.

Structure a stronger, more compelling application

Receive guidance on how to balance storytelling, data, and impact to present your project clearly, credibly, and efficiently.

Position your project in the right category and angle

Gain clarity on category-specific expectations and how to frame your initiative for maximum relevance and competitiveness.

Submit with greater confidence and higher chances of success

Validate your approach before submission, strengthen credibility, and save time by focusing on what really matters to the jury.



THE DECISIVE PLAYBOOK FOR GLOBAL FLEET LEADERS: DIGITAL, DECARBONIZED & DATA-DRIVEN

Day 2 Conference



Leadership & Vision (Board-level keynotes and executive panels)

- Global economic trends shaping corporate mobility
- AI & automation as strategic enablers of fleet performance
- Sustainability, circular economy & measurable decarbonisation



Global Leasing Alliances — A Strategic Backbone

- How global leasing alliances enable consistent execution across regions
- Governance, standardisation vs. local flexibility
- Data harmonisation, global reporting & HQ control



Global OEM Constellation — Partners in Transformation

- Global EV & powertrain strategies aligned with fleet needs
- Software-defined vehicles, connectivity & data integration
- Managing supply, pricing, compliance & rollout consistency across regions



Best Practices & Strategic Recommendations for Fleet Managers – 2026

- From fleet ownership to mobility orchestration: leveraging AI, data and ecosystem partnerships to optimise assets, control cost and deliver measurable decarbonisation at global scale.

FOCUS AUDIENCE

*Global Fleet Decision Makers
& Global Fleet Executives*

 **250**
participants

From all the regions



- Europe
- North America
- Latin America
- APAC
- Africa Middle East



**Global
Fleet
Managers**



**Leasing &
rental
executives**



Leasing (multimake & captives), rental companies,
subscription providers and car sharing operators



**Global Fleet
Supplier
Ecosystem**



- OEMs
- Technology & Telematics
- AI & SaaS
- Energy
- Consultants



Global Fleet Ecosystem

Suppliers (Technology, Connected Cars, Energy, AI, OEMs,...)

FOCUS PARTICIPANTS

Global Fleet Managers

- Alexander Merkel – Area Fleet & Travel Manager, The Church of Jesus Christ LDS
- Alexander Schuh – Fleet Manager DACH, Global Pharma Company
- Alberto Mancillas – North America & Brazil Fleet Manager, ABB
- Alessia De Col – Head of Fleet Sourcing, Amazon
- Almy Sousa Magalhaes – Europe Fleet & Global Travel, Ecolab
- Andras Toth – Senior EMEA Process Leader Fleet, GE HealthCare
- Andris Valdemars – Transport Service Director, Latvenergo
- António Quintas – Finance Director, Accenture
- Attila Szulimán – Global Commodity Manager Fleet, AGCO Corporation
- Bernadette Basterfield – Executive Global Sourcing – Fleet, GE Vernova
- Choaib Stambouli – Global Corporate Service Lead, Nestlé
- Cristina Montes – European Category Manager Car Fleet & Mobility, KONE
- Daniele Brigatti – Global Supplier Services Manager (Fleet), Roche
- Daniel Henzi – Director Global Fleet Operations (ex-APAC), BeiGene Switzerland GmbH
- Ece Kef – Global Procurement Manager, Henkel AG & Co. KGaA
- Elias Dribsa – Fleet Manager / Senior Project Officer Risk Monitoring, Catholic Relief Service
- Ema Esteves – Fleet Supervisor, The Church of Jesus Christ of Latter-Day Saints
- Farid Dillan – European Fleet Coordinator, NCH Europe
- Florian Setzler – VP Work Environment, grenke AG
- Frank Dhondt – Head of Sustainability & Innovation MPO, bpost
- Gabriela Klazar – Sourcing Manager Fleet, Regeneron
- Ganna Proshak – Category Leader Global Fleet & Travel, PMI
- Gyan Bhakta Maharjan – Fleet Assistant, Oxfam Nepal
- Iliana López – MX Fleet Lead / US & BRA Fleet, ABB Mexico S.A. de C.V.
- Ingrid Dierickx – Travel Manager, CPChem
- Ion-Nicolae Atasiei – Fleet Manager, Ericsson
- Jorge Santos – Diretor Operacional, Rodoviária de Lisboa S.A.
- Joshua Vogelpoel – Fleet Manager Europe, DHL Express
- Jose Diez-Gil – Head of CoE Fleet, Philip Morris International
- José Guilherme – CEO, SEGEF FROTAS (Portugal)
- Karlheinz Fauth – Fleet Supervisor, The Church of Jesus Christ of Latter-Day Saints
- Karyna Zarate – Fleet Manager, Inframark
- Katrin Weigl – Senior Global Fleet Category Manager, Medtronic GmbH
- Laurynas Viliamas – Fleet Manager, Elektrum Lietuva (Latvenergo Group)
- Linda Ellis – Fleet Lead Americas, Global Procurement, UCB Inc
- Liliana Gusciora – Corporate Fleet Manager, Just Eat Takeaway
- Luís Espírito Santo – Fleet Manager, Ascendi
- Manuel Barthel – Fleet Supervisor, Church of Jesus Christ of Latter-Day Saints
- Manuel Mendoza del Moral – Global Fleet Manager, Prosegur
- Marc Devos – Associate Director Fleet Management, Coca-Cola Europacific Partners Belgium
- Maria Laura Cabarcas Imerito – Global Car Fleet Services – IBERIA Operations Lead, Accenture SL
- Marta Garcia Viguera – Global Fleet Director, Prosegur
- Michał Kotynia – Logistics & Facility Manager, Contrain Group S.A.
- Miguel Pedraza – Fleet Specialist, ABB
- Niamh Aldredge – Global Fleet Manager, GE Aerospace
- Nick Berbatiotis – Global Sourcing Manager – Mobility, PPG Industries
- Niko Väisänen – Global Category Manager Car Fleet, KONE Corporation
- Nuno Cruz – Fleet Procurement, J&J
- Nuno Mendonca – Global Category Manager Fleet & Mobility, Nokia
- Paula Diniz Oliveira – Global Head of Fleet, Zoetis
- Paula Santos Hevia-Aza – International Category Manager Fleet, AbbVie
- Pedro Martinez – Fleet Manager Portfolio, Philip Morris International
- Peter Szelenyi – Global Fleet Category Manager, Fresenius Medical Care
- Salina Pfaffendorf – Interim Travel & Fleet Manager, Germany
- Sam Digby – EMEA Fleet Manager, Stanley Black & Decker
- Sara Alves – Fleet Administrative, Bimbo Donuts Portugal Lda
- Sérgio Gonçalves – Fleet Manager, Huawei Tech Portugal
- Sergio Grimaldi – Fleet Management, A2A
- Silvia Cardoso – Facilities and Fleet Manager, José de Mello Capital
- Sónia Maria Custódio – Customer Service Specialist, Accenture
- Stephanie Passini – Fleet Manager, Bimbo Donuts Portugal
- Steve Gilmore – Fleet Supervisor, The Church of Jesus Christ of Latter-Day Saints
- Steven Pritchard – Global Fleet Manager, Siemens AG
- Ted Chan – Fleet Manager, Schindler Elevator Corporation (U.S.)
- Thea van de Gender – Business Fleet Manager, Ericsson
- Tom Sievers – Fleet Supervisor, The Church of Jesus Christ of Latter-Day Saints
- Tommaso Cerliani – Fleet Manager, A2A Spa
- Wojciech Regucki – EMEA Fleet Manager, ABB
- Zhanna Lazarenko – Regional Procurement Manager, Nestlé
- Zulaikha Mohd Zawawi – Regional Procurement Manager, Nestlé

Leasing & supply chain

- Adam Embleton – Senior Sales Director, JATO
- Alexandru Enache – Global Strategic Partnerships Manager, Allianz
- Andreas Knudsen – Head of International Business Development, Arval
- Anne-Cécile Huet – Deputy Managing Director, Ayvens
- Arnaud Le Balch – International Sales Director, Athlon
- Cristina Ciocioni – Global Strategic Partnerships Manager, Allianz
- Emilie Grosslener – IKAM, Mobilize Lease&Co
- Erik van der Werf – International Sales Director, Athlon International B.V.
- Geoff Lurz – VP Commercial Leasing, Element-Arval Global Alliance
- Giuseppe Caminiti – VP Fleet International, Hertz
- Guillaume Colloc – Director of Client Relations, Ayvens
- Ivan Stoyanov – Senior IKA Manager, Mobility, Shell International Ltd
- Jacqui Carr – CEO, EQSTRA Fleet Management
- Jesper Rolink – Global Head of Leasing, JATO Dynamics Ltd.
- John Young – Sales Director, Mahony Fleet
- Jonathan Chesneau – Global Head International Business, Arval
- Jorge Vaz – Global Category Manager Travel & Mobility, Continental
- Julie Meynard – Arval IBO Director, Arval BNP Paribas
- Karina Ingerslev – Growth Director, Ridecell
- Manuel Morgado – Director of European Vehicle Purchases, Spain
- Marcos Melo Antunes – Global Head of Automotive, Solvd
- Martin Jahn – Ing. Škoda Auto a.s.
- Martin Wilson – VP Partnerships – UK & EU, Privacy4Cars
- Michael Greatrex – Global Manager X Selling, Arval
- Michael Maicher – Global Partner & Director, Allianz
- Miel Horsten – Chief Operating Officer, Ayvens
- Miklós Bertalan – Fleet Management Project Manager, Shell
- Mirella Juárez – CEO, Arrend Leasing
- Mylène Kieger – Fleet Sales & Business Development Director, Mobilize Lease&Co
- Neil Halls – Director Fleet & B2B Mobility Europe, Visa
- Nick Telecki – Founder & CEO, Rally
- Nicola Barozzi – Fleet Manager, Interlogica
- Raul Pacheco Goñi – Europe & Iberia Head of Fleet Procurement, Avis Budget Group
- Reggie Cabal – Chief Executive Officer & Managing Director, ORIX Australia
- Richard Atié – Global Business Development Manager, Allianz
- Robert Hitchcock – GSM Fleet, BAT
- Roland van Oudheusden – Head of Global Key Accounts, Shell Plc
- Romain Darmon – Marketing Director, Mobilize Lease&Co
- Scott Thorpe – Executive General Manager Sales & Marketing, ORIX Australia
- Susanne Loser – CSO, Alphabet International GmbH
- Vincent Hauville – Sales & Marketing Director, Mobilize Lease&Co
- Yulia Derkach – Category Manager, EATON S.R.L.

OEM's

- Alex Gibson – International Business Development Manager, Pedders Suspension and Brakes
- Alessandro Salvucci – Senior Manager PBV, KIA
- Andre-Filipe Ferreira – MTK & OP Director, Renault Portugal
- Benjamin Erfle – Senior European Key Account Manager, BCA Europe
- Cedric Journal – Global Fleet Director, Renault Group
- Cédric Langer – Head of Sales Cadillac EV, Cadillac Europe
- Christian Meola – Business Development & International Fleet Sales Manager, GM Europe
- Christophe Michut – Leasing Director, Renault
- Daniel Wu – International Key Account Manager, BYD
- Davide Ghione – EMEA B2B Program, Partnerships and Sales, Tesla
- Delphine Margue – Sales Event Manager, Alpine
- Duncan Chumley – Global Leasing & Rental Manager, INEOS Automotive
- Emmanuel t'Kint – GM Sales Strategy & Corporate Sales, Kia Europe
- Emily Adams – Meeting & Event Planner | Marketing, Holman
- Fabiola Jaymond – B2B Sales Strategy & Operations Manager, General Motors Europe
- Frank Hergel – Manager International Corporate & Direct Sales, Mercedes-Benz
- Frederik Faupel – Fleet Sales Manager Europe, INEOS Automotive
- Jeronimo Saiz – Head of Fleet Operations, Kia Europe
- Joanne Machin – Director Global Major Accounts, Volvo Cars
- Joao Carvalho – PBV Manager Sales, Kia Europe GmbH
- Joelle Fang – International Key Account Manager, BYD Europe BV
- Judy Versteeg – International Key Account Manager, BYD Europe
- Katharina Riedl – International Key Account Manager, Mercedes-Benz AG
- LEEKYUNG Kwon – Global PBV Business Development – Senior Manager, Kia Corporation
- Magnus Everskog – Manager Global Fleet Sales, Volvo Car Corporation
- Marco Magnanini – Global Commercial Director, Alpine
- Marina Jardim – Fleet Procurement Specialist, Avis Budget Group
- Martin Schwarzfischer – International Key Account Manager, BMW AG
- Marta Gatto – Global Fleet Manager, Volvo Car Group
- Mary-Ann Ottoz – Global Fleet Sales Performance Director, Renault Group
- Michael Siard – Senior Strategic Sales Manager Europe, BCA Europe
- MOISES S. Barcenás L. – Global Key Accounts Senior Manager, Nissan Motor Corporation
- Nezha Sebbar – Leasing Manager, Renault
- Nicole Schlatter – Head of International Corporate Sales, Direct & Guard Sales, Mercedes-Benz AG
- Norman Mengels – Manager Global Fleet Sales, Volvo Car Corporation
- Norbert Acs – Business Sales Manager Europe, JLR Europe
- Olivier Rochard – Global Corporate Sales General Manager, Nissan Motor Corporation
- Oliver Tschanhenz – Sales Director, International Key Accounts, Renault
- Paola Pichieri – B2B & Used Cars Director, Alpine Cars
- Peter Lindner – Deputy CEO, Auktion & Markt AG (Autobid.de)
- Ricardo Pinto Marques da Silva – International Key Account Manager, BMW AG
- Ricardo Silva – Fleet Director, Renault Company
- Rémi Sarkis – Business Development Manager, AGC Glass Europe S.A.
- Ruofei Zhao – Head of Key Account Department, BYD
- Sabrina Liaigre – STR & Camper International Manager, Renault
- Steven Dixon – Fleet Key Account Manager, Kia Europe
- Tobias Muench – Chief Commercial Officer, BCA Europe
- Tony Miller – Fleet Manager UK & Ireland, INEOS Automotive
- Valentin Stanescu – Partner International Purchaser, Quadriga Car Retail
- Valentina Martinengo – International Key Account Manager, Nissan Automotive Europe
- Vincent Séguy – B2B & Fleet General Manager, Alpine
- Yury Petrov – International Key Account Manager, Tesla

Technology supply chain

- Adrien Mathieu – Chief Revenue Officer, Echoes
- Alexandra Szonyi – Account Manager, Netradyne Technology
- Amit Kumar – Senior Director – Marketing, Netradyne Technology
- Amit Louzon – CEO, Ituran Brasil
- Andrea Amico – Founder & CEO, Privacy4Cars
- Angus Leeson – International Sales Director, TMC International
- Christian Bruegger – CCD, Moove Connected Mobility
- David Rozenblum – Head of Fleet & Mobility Solutions, MUNIC
- David Savage – Chief Revenue Officer, Lightfoot
- Donato Quagliarrella – International Sales Channel Director, Lightfoot
- Elad Asulin – Sales Engineer, Autofleet
- Elias Izquierdo – CEO, SistemasADAS
- Francesco Parodi – Go-To-Market Manager, Targa Telematics
- Greg Gray – Vice President of Sales – Fleet Management, Geotab
- Heidi DiAngelo – Director, Strategic Business Development, Ridecell
- Jeegar Swaly – Co-Founder & VP Sales Asia & Africa, floLIVE
- Jeroen Bruinooge – CEO, Moove Connected Mobility
- Juan Cardona – Sales VP LatAm, Geotab
- Juan Ignacio Garmendia Bellinaso – Senior Business Development Manager EMEA, Geotab
- Kristian Putti – CCO, Volteum
- Louis To – CSO, drivvn
- Marcus Gerber – Content Specialist, Connected Cars
- Merlyn Dsouza – Marketing Executive, Netradyne Technology
- Michael Schmidmeier – Business Development Manager, Geotab
- Mika Aalto – International Key Account Manager, Nissan Automotive Europe
- Morten Gregersen – Director of Business Development & Marketing, Connected Cars
- Nikolaj Münster – Commercial Lead, Leasing, Connected Cars A/S
- Paul Foley – Director of Indirect Sales & Partnerships, Cubic
- Paul Verkinderen – Sales Director International Accounts, Targa Telematics
- Paulo Henrique Andrade – CEO, IturanMob
- Richard Burey – Global Business Development, Geotab
- Rick Nimbley – Senior Business Development Manager EMEA, Geotab
- Robin Burger – Director – Channel Sales, Netradyne Technology
- Roland Kremer – Director – Business Development Europe, Netradyne Technology
- Sima Megrel – VP Marketing, Autofleet
- Sjoerd Jonkers – Enterprise Account Manager, Webfleet
- Tarik Sarhan – General Manager LatAm, LightMetrics Inc
- Thomas Mercier – VP Sales & Business Development, Echoes
- Take Mathias Theilgaard – Enterprise Account Executive, Connected Cars
- Tom Pomeroy – Business Development Manager, Lightfoot
- Tommy Kollin – Account Executive, Connected Cars
- Victoria Bell – Account Director, drivvn
- Vincent Cabanes – Growth Director, Ridecell
- Xabier Uriel Arevalo Urbizo – BDR, Connected Cars
- Enrico Leopardi – Chief Commercial Officer Mobility, OCTO Telematics
- Fabio Saiu – Mobility Senior Account Director, OCTO Telematics
- Francisco Ponton – International Business Development Director, TraXall International
- Gabriele Natoli – Car Sharing & Rental Manager, OCTO Telematics
- Henning Schick – Sales Director, Holman
- Ina Hansen – Chief Operating Officer, TraXall DE
- Mark Robbins – Head of Client Relations – UK Fleet, Holman
- Rick Tausaw – Executive Vice President – International Operations, Holman
- Rob Hill – Multinational Business Development Liaison, Holman
- Rory Mackinnon – Commercial Director – UK Fleet, Holman
- Sebastian Fruth – Head of Sales Germany, Holman

COMPANIES REPRESENTED

Source: Global Fleet Summit 2025



And more...

PROGRAMME AT A GLANCE

TUESDAY 05-05

WEDNESDAY 06-05

2 DAYS OF EXCLUSIVE VEHICLE EXPO

↓ FLEET MANAGERS ONLY ↓

08:00 – 09:00
GFMC BREAKFAST

09:30 – 12:30
IFMI
INTERNATIONAL FLEET
MANAGEMENT INSTITUTE

↓ OFFICIAL START OF THE EVENT ↓

12:30 – 14:00
WELCOME LUNCH

14:00 – 18:00
FLEET AI, DATA & INTELLIGENCE
CONFERENCE

20:00 – ...
GLOBAL FLEET EXCLUSIVE DINNER

08:00 – 09:00
BREAKFAST SESSIONS

09:30 – 12:30
THE DECISIVE PLAYBOOK FOR GLOBAL FLEET LEADERS

- Leadership & Vision (Board-level keynotes and executive panels)
- Global Leasing Alliances – A Strategic Backbone

12:30 – 14:00
LUNCH

14:00 – 17:00
THE DECISIVE PLAYBOOK FOR GLOBAL FLEET LEADERS

- Global OEM Constellation – Partners in Transformation
- Best Practices & Strategic Recommendations for Fleet Managers – 2026

17:00 – ...
IWIF KEYNOTE & CLOSING COCKTAIL



PROGRAMME

ACTUAL SCOPE OF THE WORK

Day one – Training & Intelligence

- **IFMI Academy:** Global fleet best practices
- **Buddy Groups:** Peers workshops with tangible outputs
- **Fleet AI, Data & Intelligence Conference**
AI optimisation, digital platforms, ROI-focused use cases

Day two – Strategic Playbook

- Global Fleet Leadership & Vision
 - Global Leasing Alliances & governance
 - OEM strategy, supply & rollout consistency
 - Best practices & recommendations for 2026
- Focus:** Execution, scalability, decision support.



SPEAKERS 2025



Adam Erickson
Senior Sales Director - Global
Automotive OEM Accounts
USA
[Learn more >](#)



Monica Marinho
North America & Brazil Fleet
Manager
USA
[Learn more >](#)



Alexander Buhai
Board Member
Global Fleet Managers Club
USA
[Learn more >](#)



Anil Kumar
Head of International
Marketing
Manufacture Technology
USA
[Learn more >](#)



Ann Larson
CEO
USA
[Learn more >](#)



Robbie Yeh
Senior OEMA Process Leader
- Fleet
USA
[Learn more >](#)



Anna-Greta Mull
Supply Manager Director
Automotive
USA
[Learn more >](#)



Ben Verry
Fleet Commercial Expert
USA
[Learn more >](#)



Benjamin Alan Payne
Automotive & Company
USA
[Learn more >](#)



Caroline Thomas
CEO
Public Communications
USA
[Learn more >](#)



Chank Boudghara
Banking
Global Lead Corporate
Services
India
[Learn more >](#)



Catherine Wallace
L2CM Category Manager
Europe Procurement
UK
[Learn more >](#)



Dennis Moore
S2B Program, Partnerships &
Sales
USA
[Learn more >](#)



Eva Szendvich
Manager
Automotive & Company
USA
[Learn more >](#)



Geoff Lutz
VP Commercial Lending
Global Fleet Management
USA
[Learn more >](#)



Ignacio Sarmiento
Senior Business Development
Manager
Colombia
[Learn more >](#)



Ivy Mohr Eversol
Regional Procurement
Manager Corporate Services
USA
[Learn more >](#)



Jill Sims
Global Chief Communications
& Marketing Officer
Global Fleet Management
USA
[Learn more >](#)



Joo Hansen
CEO
Transport Technology
USA
[Learn more >](#)



Joseph Carr
CEO
USA
[Learn more >](#)



José Fernando Guilherme
Transport & Fleet
Management Expert and U.S.
USA
[Learn more >](#)



Julie Wayland
Head of International
Business Office
Corporate Account (OEM) Global
USA
[Learn more >](#)



Kayra Zarin
President
USA
[Learn more >](#)



Linda Ellis
Fleet Lead America
USA
[Learn more >](#)



Ludwika van Bollen
Editor-in-Chief
Global Fleet
USA
[Learn more >](#)



Martin John
Board Member for Sales &
Marketing
USA
[Learn more >](#)



Mary Marney
VP Sales Marketing
Procurement
USA
[Learn more >](#)



Matt Hovnan
CEO
Global Mobile Payment
USA
[Learn more >](#)



Mike Arbib
North America Expert
USA
[Learn more >](#)



Mike Bullock
VP Global Business
Development and Operations
USA
[Learn more >](#)



Monica Adams
CEO
Automotive
USA
[Learn more >](#)



Norman Engeman
Director of Business
Development & Marketing
USA
[Learn more >](#)



Niko Winkler
Global Category Manager
E&P Fleet
USA
[Learn more >](#)



Peter Cruz
Fleet Procurement Category
Manager
USA
[Learn more >](#)



Pascal Serres
Expert L2CM
USA
[Learn more >](#)



Frank Hernandez
Head of Group Fleet
Management
USA
[Learn more >](#)



Paula Hino Oliveira
Global Fleet Director
USA
[Learn more >](#)



Peppin Sabat
Chief Executive Officer &
Managing Director
USA
[Learn more >](#)



Ricardo de Balle
Global Business Development
Director Latin America
USA
[Learn more >](#)



Richard Skidol
CEO
USA
[Learn more >](#)



Rick Proulx
EVP International Operations
USA
[Learn more >](#)



Robert Wickham
Global Training Manager -
Fleet
USA
[Learn more >](#)



Sara Morgan
Chief Business Officer
USA
[Learn more >](#)



Scott Young
Executive General Manager
Sales and Marketing
USA
[Learn more >](#)



Steven Schwartz
Head of Strategic Partners
Fleet Europe
USA
[Learn more >](#)



Suzanne Linn
Chief Sales Officer
North America
USA
[Learn more >](#)



Ted Chan
Corporate Fleet and Travel
Manager
USA
[Learn more >](#)



Tom Witzgenhuth
Automotive Industry Expert
USA
[Learn more >](#)

INVESTMENT OVERVIEW & COMPLIANCE

Costs elements

- **Registration** (training + working sessions):
1350€ ->Free
*through **Hosted Buyer Programme** or on
Nexus' invitation*
- **Travel & accommodation:** Preferred room
rate 270€

Compliance

- No supplier-paid travel
- No incentive-based participation
- Full independence in agenda and interactions

Comparable to

- Executive fleet training
- External consultancy days
- Strategic offsite workshops

ROI & **BUSINESS IMPACT**

Direct business value

- Cost optimisation insights (TCO, sourcing, lifecycle)
- Faster decision-making through peer validation
- Reduced risk via governance & compliance benchmarking
- Stronger supplier and OEM intelligence

Indirect business value

- Avoided consultancy spend
- Accelerated strategy alignment
- Better-prepared internal recommendations

Outcome

Higher-quality decisions with lower execution risk.



POST-EVENT DELIVERABLES TO YOUR ORGANISATION

Attendance results in **concrete deliverables** for your organisation, including:

- *Internal debrief and summary report*
- *Key learnings and best practices identified*
- *Peer benchmark insights*
- *Supplier and ecosystem intelligence*
- *Action points for the next 6–12 months*
- *Participants are expected to transfer knowledge internally, ensuring that the organisation benefits beyond individual attendance.*

YOUR **DEDICATED CONTACTS**



Caroline Thonnon
CEO & Business Development
cthonnon@nexuscommunication.be
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THANK YOU

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